

## **FCCI Insurance Group Declares ABC of IN/KY Program Dividend for Third Straight Year**

**INDIANAPOLIS, Ind.** (August 21, 2020) – For the third year in a row, FCCI Insurance Group is pleased to report that it is paying a dividend based on favorable results for its Contractors Select<sup>SM</sup> program with Associated Builders and Contractors (ABC) of Indiana/Kentucky. The program is designed to reward ABC of Indiana/Kentucky member policyholders with a record of excellent loss experience by providing expert risk control and claim services to assist policyholder members in achieving maximum results.

“Three straight years! Now, that’s how you start a program trend,” said Greg Kramer, senior vice president of FCCI’s Midwest Region. “Our momentum and optimism around this program continue to grow. It all starts with the strength of the mutual partnership between FCCI and the IN/KY Chapter of the ABC. The support and teamwork we experience from J.R. Gaylor and John Gaylor and the ABC team have been instrumental in helping us achieve success with the program.”

Kramer added that FCCI was looking forward to presenting its second annual Safeworks!<sup>SM</sup> Award to an ABC member in conjunction with the Excellence in Construction Gala later this year.

J.R. Gaylor, CEO and president of ABC of Indiana/Kentucky, said, “The ABC/FCCI relationship has been a very productive and positive one since we decided to partner together. The ABC members who participate in the program only have positive things to say about the high level of service across the board. I recommend that each of our members give the endorsed program a strong look at how this can benefit your bottom line.”

John E. Gaylor of ABC Benefits Group, LLC, added, “FCCI is clearly supportive of association business, and it has been rewarding to develop a strong relationship with a number of the FCCI teammates through our frequent interactions. They are active in our events and in sponsorships.”

Dividends are not guaranteed and are declared at the sole discretion of the board of directors of the individual FCCI insurance companies. Decisions are based on individual member premiums paid during the dividend period, length of continuous coverage, and favorable claims experience.

For more about FCCI or its Contractors Select program, go to [fcci-group.com](http://fcci-group.com).



**PHOTO ID:** Greg Kramer,  
senior vice president of  
FCCI's Midwest Region

### **About FCCI Insurance Group**

Distributing exclusively through independent agents in 19 states and the District of Columbia, FCCI provides commercial property and casualty insurance coverage, services and commercial and contract surety across more than a third of the U.S. Established in 1959, FCCI is celebrating more than 60 years of keeping promises. FCCI is rated A (Excellent) by A.M. Best Company and is headquartered in Sarasota, Florida, with regional and branch offices in Alabama, Florida, Georgia, Indiana, Mississippi, Texas and Virginia [www.fcci-group.com](http://www.fcci-group.com).

### **About Associated Builders and Contractors, Inc. (ABC)**

Associated Builders & Contractors is a national association, representing nearly 22,000 chapter members. Founded on the merit shop philosophy, ABC and its 70 chapters help members develop people, win work and deliver that work safely, ethically, profitably and for the betterment of the communities in which ABC and its members work. ABC is the merit shop construction industry's voice with the legislative, executive and judicial branches of the federal government and with state and local governments as well as with the news media. ABC's mission is the advancement of the merit shop philosophy, which encourages open competition and a free enterprise approach that awards contracts based solely on merit, regardless of labor affiliation ([www.abcindianakentucky.org](http://www.abcindianakentucky.org)).

###