



News Release

Contact: Lisa Adamaitis

Office 941-907-7565

Cell 941-600-2499

ladamaitis@fcci-group.com

FOR IMMEDIATE RELEASE

FCCI INSURANCE GROUP PLANS EXPANSION INTO PENNSYLVANIA

Insurance carrier will have operations in 20 states and Washington, D.C. with writing of commercial lines in Pennsylvania in September 2020

SARASOTA, Fla. (June 15, 2020) – Sarasota-based property and casualty insurer FCCI Insurance Group (FCCI) is again expanding its geographic reach, announcing it will begin writing commercial insurance in the state of Pennsylvania as of September 1, 2020. The Pennsylvania operations will be coordinated through FCCI's Mid-Atlantic Region, which is headquartered in Richmond, Va., and also operates in Maryland and Washington, D.C. The company's move into Pennsylvania demonstrates FCCI's ongoing commitment to maintain strength and stability while leveraging new market opportunities.

Sales and marketing efforts in Pennsylvania will be led by senior business development specialist Scott Hillegas and supported by an experienced group of insurance professionals under the direction of Courtney Hart, who is senior vice president for the Mid-Atlantic Region and a resident of Pennsylvania. With 37 years in the insurance industry, Hart brings a wealth of knowledge and leadership to the market.

"We are confident Courtney's experience in regional operations, product development, target marketing and strategic planning – along with the solid relationships he has built with key agency partners – will support successful growth in our newest state," said Christopher S. Shoucair, interim president and chief executive officer of FCCI Insurance Group.

FCCI has been providing commercial and contract surety in Pennsylvania since January 1, 2015. Once FCCI begins writing commercial insurance in Pennsylvania, it will bring the total number of states in which it operates to 20 and Washington, D.C. FCCI began accepting new business submissions from its appointed agents on June 15.

"With its vast number of diverse industries and dynamic agency professionals, Pennsylvania is a key state in our strategic growth and expansion plans," said Hart. "This has been a much-anticipated move and we are excited to finally be here to serve our valued agents and businesses across the state."

In addition to commercial insurance and contract surety, FCCI offers unparalleled risk control services, medical management, and prompt and fair claim handling, with the goal of developing and

sustaining strong, long-term business relationships with its agents and policyholders. It operates in industries including manufacturing, real estate, construction, distributors, retail and wholesale.

FCCI, which celebrated its 60th anniversary last year, has \$2.5 billion in assets and is rated “A” (Excellent) by A.M. Best. For more about FCCI, go to www.fcci-group.com or call (800) 226-3224.



PHOTO ID: Courtney Hart,
senior vice president of the Mid-Atlantic Region
for FCCI Insurance Group

###

About FCCI – Distributing exclusively through independent agents in 19 states and Washington, D.C., FCCI provides commercial property and casualty insurance coverage, services and commercial and contract surety across more than a third of the U.S. Established in 1959, FCCI is celebrating more than 60 years of keeping promises. FCCI is rated A (Excellent) by A.M. Best Company and is headquartered in Sarasota, Florida, with regional and branch offices in Alabama, Florida, Georgia, Indiana, Mississippi, Texas and Virginia. For more information, contact us at 800-226-3224 or visit www.fcci-group.com.